

## **Your Consultants' Personal Profiles**

### **Gary Nagyidai**

**B. Bus, B. App. Sci., CPA**

**Authorised Representative 236694**

**MIAA Accredited Mortgage Consultant**

Gary's 16 years of commercial experience spans many disciplines and industries; including Stock Broking, Superannuation, Banking & Finance, Accounting, General Management, Management Consulting, Project Management and Business Development. This breadth of experience allows him to analyse clients' personal and business opportunities as part of a "bigger picture".

As a member of CPA Australia (Certified Practising Accountant) he believes the key to prudent planning is to formulate strategies that are appropriate, easily understood and manageable. Gary stresses the need to establish clear and reasonable expectations regarding risks and returns to give clients financial peace of mind. "There's no point chasing high returns if you can't sleep at night".

Gary's mission is to assist you in all aspects of finance to attain the lifestyle you desire.

### **Lawrie Carrozza**

**B. Bus (Acctg), MNIA**

**MIAA Accredited Mortgage Consultant**

As a member of the National Institute of Accountants (NIA) he believes the key to prudent financial management is to formulate strategies that are appropriate, easily understood and manageable. With 18 years of commercial experience as a business manager, consultant and tax agent Lawrie has a rare wealth of knowledge.

Lawrie can assist you in all aspects of finance and taxation.

### **Ross Cameron**

**Authorised Representative 271261**

Ross has 30 years experience in Financial Planning, Insurance Broking, Stock Broking, general Finance and Banking. For the past 14 years he has specialised in personal financial planning, investment advice and retirement planning and is a full member of the Financial Planning Association (FPA). Ross has also shared his expertise by lecturing and presenting seminars on various areas of financial planning.

Ross believes very strongly in providing advice that is both accurate and understandable. Ross works to establish an initial strategy, supported by ongoing monitoring and up-to-date advice to give you greater control and confidence in achieving your objectives.

## **Damian Mullens**

### **B. Bus, Dip Financial Services, CPA**

Damian has 15 years of commercial experience includes Corporate Accounting & Financial Control, Business Advisory Services, Management and Business Development.

As a member of CPA Australia (Certified Practising Accountant) Damian applies his skills and experience to guide clients in developing their wealth in progressive, manageable stages.

As a Certified Practising Accountant Damian possesses skills and resources that enable him to provide a broader set of advisory services and investment strategies than most financial advisers.

Damian is committed to assisting clients to achieve financial security and prosperity.

## **Greg Thomas**

### **B. Bus. (Accounting)**

#### **Registered Tax Agent**

Greg has 10 years experience in business and the past 7 years has been spent as a tax accountant and is a member of the Australian Society of Certified Practising Accountants (CPAs). As a registered tax agent Greg advises clients on tax planning, business structures, bookkeeping and can prepare and lodge tax returns, business activity statements and ASIC returns.

His goal is to assist clients to perform regular tax administration and to achieve tax-effective outcomes by developing tax strategies that are both reliable and easily managed.

## **Eta Nagyidai**

### **Dip Bus. (Accounting), Dip Mktg**

Eta has 15 years experience in business management, customer service and administration. In addition to a disciplined approach to business management, Eta prides herself on her commitment to service quality. Her attention to the detailed requirements of clients ensures efficiency and reliability for the benefit of all clients.

Eta has a wealth of experience with many business accounting systems and has also concluded the Mortgage Industry Association of Australia (MIAA) accreditation program.

## **Peter Babinczky**

### **MIAA Accredited Mortgage Consultant**

Peter joined the mortgage broking industry after a lengthy period in client service roles within the information systems sector. His dedication to client satisfaction, combined with a keen interest in finance give Peter a sound base for assisting clients to achieve their financial outcomes.

Peter's "can do!" attitude exemplifies the attitude of our team.

Peter's mission is to equip clients with the information needed to make INFORMED decisions regarding their finances.

## **Peter Clarke**

### **MIAA Accredited Mortgage Consultant**

Having concluded a University (degree) course of study in Commerce, Peter has the training and the motivation to provide a range of services within the financial realm.

Armed with a positive attitude and ambition to succeed he is keen to assist all clients to ensure that their financial matters are properly managed.

## **Susan Kruzycki**

Susan has many years experience in accounts and administration. In addition to her experience in accounts management, Sue has gained a detailed understanding of mortgage lending and the procedures associated with finance applications. That knowledge enables her to support clients and consultants in ensuring that their finance applications are assessed and processed in the most effective and efficient manner.

## **Sue Baranyai**

### **B. Bus, B. Soc. Sci.**

Sue has 15 years experience in service management, customer service and office administration. In addition to her extensive experience in workplace facilities management, Sue has a broad understanding of quality assurance, technology and telecommunications. Her knowledge and experience provides a vital extension to the resources of the firm in resource management.